

# Rationalizing Two-Tiered Choice Functions through Conditional Choice

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## Outline

- 1 Introduction
- 2 Choice Functions and Violations of Ordering
- 3 Conditional Choice Functions and Synchronic Rationality



## Optimize the given index

Select an available alternative that is at least as good as every other available alternative with respect to the given index.

Example indices:

- Expected value
- Maximum value
- Minimum value
- Combinations, e.g. linear combinations, of these.



## Optimization

Select an available alternative that is at least as good as every other available alternative with respect to the given binary relation.

- Only the ordinal properties of the indices in the previous slide were relevant for optimization.
- Optimization against relation  $R$ , often interpreted as weak preference, requires that  $R$  is *complete* in the sense that  $xRy$  or  $yRx$  for all  $x, y$ .

**Question:** Is there any reason to doubt the appropriateness of optimization for rational agents?



## Maximization

Select an available alternative that is not strictly worse than any other available alternative with respect to the given binary relation.

- Sen (1997) has argued in favor maximization as an alternative to optimization.
- Maximization makes sense even in the presence of incompleteness.
- Maximization coincides with optimization when in the classical situation.

Maximization is very general, but also very coarse. We now consider alternatives to optimization in more highly structured situations.



## Indeterminate Probabilities

Subjective expected utility theory assumes that the rational agent's credal state should be representable by a probability measure. Not everyone agrees ...

- Epistemic arguments against the requirement of numerically precise probabilities, e.g. Kyburg (1968), Levi (1974).
- Decision theoretic arguments against numerically precise probabilities, e.g. Ellsberg (1961).



## Decision Making under Uncertainty

the standard account

Consider the framework of *subjective expected utility* theory:

- $\Omega$  is a finite set of *states*.
- $K$  is a finite set of *consequences*.
- The agent's *beliefs* are represented by a probability measure  $p$  on  $\Omega$ .
- The agent's *values* are represented by a cardinal utility function  $u$  on  $K$ .

Given a set of acts, i.e. functions from  $\Omega$  to  $K$ , the rational agent is supposed to select an available act  $f$  that is optimal with respect to the following index:

$$E_p(f) = \sum_{i \in \Omega} p(i)u(f(i))$$



## Decision Making with Indeterminate Probabilities

Gärdenfors and Sahlin

- $\Omega$  is a finite set of *states*.
- $K$  is a finite set of *consequences*.
- The agent's *beliefs* are represented by a nonempty set  $P$  of probability measures on  $\Omega$ .
- The agent's *values* are represented by a cardinal utility function  $u$  on  $K$ .

Given a set of acts, i.e. functions from  $\Omega$  to  $K$ , the rational agent is supposed to select an available act  $f$  that is optimal with respect to the following index:

$$S(f) = \inf \left\{ \sum_{i \in \Omega} p(i)u(f(i)) \mid p \in P \right\}$$



## Decision Making with Indeterminate Probabilities

Ellsberg

- $\Omega$  is a finite set of *states*.
- $K$  is a finite set of *consequences*.
- The agent's *beliefs* are represented by a nonempty set  $P$  of probability measures on  $\Omega$ , a distinguished  $p_0 \in P$ , and parameter value  $\lambda \in [0, 1]$ .
- The agent's *values* are represented by a cardinal utility function  $u$  on  $K$ .

Given a set of acts, i.e. functions from  $\Omega$  to  $K$ , the rational agent is supposed to select an available act  $f$  that is optimal with respect to the following index:

$$H(f) = \lambda E_{p_0}(f) + (1 - \lambda)S(f)$$

## Choice Functions

- $X$  is a set of *alternatives*.
- $\mathcal{X}$  is the set of all finite, nonempty subsets of  $X$ .
- $C : \mathcal{X} \rightarrow \mathcal{X}$  is a *choice function* on  $X$  just in case  $C(Y) \subseteq Y$  for all  $Y \in \mathcal{X}$ .

## Example

If  $R$  is a complete binary relation on  $X$ , then  $R$  determines a choice function  $C$  on  $\mathcal{X}$  via optimization.

$$C_R(Y) = \{y \in Y \mid yRz \text{ for all } z \in Y\}$$

## Decision Making with Indeterminate Probabilities

Levi

- Although they allow for indeterminate probabilities, the previous two proposals are compatible with optimization.
- In contrast, the following proposal by Levi is *not*:
  - $\Omega, K, P, u$  as before.
  - $f \in Y$  is *E-admissible* in  $Y$  iff there is some  $p \in P$  such that  $E_p(f) \geq E_p(g)$  for all  $g \in Y$ .
  - $f \in Y$  is *S-admissible* in  $Y$  iff it is E-admissible in  $Y$  and  $S(f) \geq S(g)$  for all  $g$  that are E-admissible in  $Y$ .

Note: E-admissibility may be regarded as a special case of S-admissibility, one in which the second-tier consideration is vacuous.

## Optimization Characterized

It is well known that optimization can be viewed as a fixed point of revealed preference.

- Given  $C : \mathcal{X} \rightarrow \mathcal{X}$ .
- Define  $R_C$  by  $xR_C y$  iff  $x \in C(\{x, y\})$ .
- $C$  is given by optimization just in case  $C = C_{R_C}$ .

Typically, for rational agents, the generating  $R$  is also required to be transitive. It is well known that the class of such  $C$  may be characterized in terms of the following properties.

## Optimization of Rational Preferences Characterized

$C$  can be represented as optimization of a weak order iff the following conditions hold:

$\alpha$ : If  $x \in Y \subseteq Z$  and  $x \in C(Z)$ , then  $x \in C(Y)$ .

$\beta$ : If  $Y \subseteq Z$ ,  $x, y \in C(Y)$  and  $x \in C(Z)$ , then  $y \in C(Z)$ .

## Violations of Ordering

E-admissibility

### Example (Levi, 1974)

Let  $P$  be the set of distributions  $p$  on {Red, Yellow, Blue} such that  $p(\text{Red}) = \frac{1}{3}$ ,  $p(\text{Yellow}) = \frac{n}{90}$ , and  $p(\text{Blue}) = \frac{60-n}{90}$  for some natural number  $n \leq 60$ . Consider the following alternatives:

	Red	Yellow	Blue
e	3	0	3
f	3	3	0
g	$\frac{3}{2}$	$\frac{3}{2}$	$\frac{3}{2}$

$f$  and  $g$  are E-admissible in  $\{f, g\}$ . However,  $f$  is E-admissible in  $\{e, f, g\}$  but  $g$  is not.  $\beta$  is violated.

## Violations of Ordering

S-admissibility

### Example (Levi, 1974)

Let  $P$  be the set of distributions  $p$  on {Red, Yellow, Blue} such that  $p(\text{Red}) = \frac{1}{3}$ ,  $p(\text{Yellow}) = \frac{n}{90}$ , and  $p(\text{Blue}) = \frac{60-n}{90}$  for some natural number  $n \leq 60$ . Consider the following alternatives:

	Red	Yellow	Blue
e	3	0	3
f	3	3	0
g	$\frac{3}{2}$	$\frac{3}{2}$	$\frac{3}{2}$

$e$  is S-admissible in  $\{e, f, g\}$  while  $g$  is not. However,  $g$  is S-admissible in  $\{e, g\}$  while  $e$  is not.  $\alpha$  is violated.

## Other Sources of Indeterminacy

Thus far we have been considering indeterminacy with respect to credal judgments. There are other sources of indeterminacy.

- Levi (1986) presents analogous choice functions in relation to value conflicts.
- Helzner (2009) considers analogous choice functions in the context of an indeterminate weighting of attributes in multiattribute decision making.

## Two-Tiered Choice Functions

### The General Case

In light of the previous considerations, Helzner (2008) considers the following qualitative formulation of two-tiered choice:

- Let  $\mathcal{R}$  be a set of weak orders on  $X$  representing first-tier considerations.
- Let  $S$  be a weak order on  $X$  representing second-tier considerations.
- $y \in C_{\mathcal{R}}(Y)$  iff  $y \in Y$  and there is some  $R \in \mathcal{R}$  such that  $yRz$  for all  $y \in Y$ .
- $y \in C_{\mathcal{R}}^S(Y)$  iff  $y \in C_{\mathcal{R}}(Y)$  and  $ySz$  for all  $z \in C_{\mathcal{R}}(Y)$ .



## Attempts at Characterization

It is natural to ask if there is a nice way to characterize those  $C$  that are equal to  $C_{\mathcal{R}}^S$  for some choice of  $\mathcal{R}$  and  $S$ .

- Helzner (2008) shows that there is no such characterization in terms of the extensive list of conditions given in Sen (1977).
- There are partial results in more highly structured settings. Seidenfeld, Schervish, and Kadane (2007) characterize E-admissibility in the act-state framework.

However, since indeterminacy may arise with respect to various antecedent judgments, a general analysis should be possible.



## Reconsidering the Foundations

- Do choice functions represent enough of the agent to support classification with respect to a given standard of rationality?
- Choice functions simply represent judgments of admissibility across various decision problems.
- Suppose that the agent in credal state  $P$  is committed to E-admissibility as a standard of rationality. Shouldn't this commitment extend to its conditional judgment of what it would count as admissible if its credal state were  $P'$ ?



## Conditional Choice Functions

- $\mathcal{X}$  (as before)
- $\mathcal{E} = \langle E, \sqsubseteq \rangle$  is a nonempty poset. Intuitively, an element of  $E$  is a potential result of the antecedent judgment(s) on which admissibility depends, and things higher up in the poset are more determinate.
- $C : \mathcal{E} \times \mathcal{X} \rightarrow \mathcal{X}$  is a *conditional choice function* on  $X$  just in case the following conditions are satisfied for all  $x \in X$ ,  $Y \in \mathcal{X}$  and  $e \in E$ :
  - $C(e, Y) \subseteq Y$
  - If  $x \in C(e, Y)$ , then there is an  $f \in E$  such that  $e \sqsubseteq f$  and  $x \in C(f, Y)$  whenever  $f \sqsubseteq g$ .



## Example 1

- $X = \{(x_1, x_2, x_3) \mid x_1, x_2, x_3 \in \mathbb{N}\}$
- $E$  is the set of all nonempty subsets of  $\{(30, n, 60 - n) \mid 0 \leq n \leq 60\}$ .
- $f \sqsubseteq g$  iff  $g \subseteq f$ .
- $(x_1, x_2, x_3) \in C(e, Y)$  just in case there is a  $(n_1, n_2, n_3) \in e$  such that  $\sum_{i=1}^3 n_i x_i$  is at least as great as  $\sum_{i=1}^3 n_i y_i$  for all  $(y_1, y_2, y_3) \in Y$ .



## Example 2

- $\mathcal{X}, \mathcal{E}, \mathcal{C}$  (as in Example 1).
- $(x_1, x_2, x_3) \in \mathcal{D}(e, Y)$  iff
  - $(x_1, x_2, x_3) \in \mathcal{C}(e, Y)$ ,
  - $\min\{\sum_{i=1}^3 n_i x_i \mid (n_1, n_2, n_3) \in e\} \geq \min\{\sum_{i=1}^3 n_i y_i \mid (n_1, n_2, n_3) \in e\}$  for all  $(y_1, y_2, y_3) \in \mathcal{C}(e, Y)$ .



## Basic Relations

- If  $C : \mathcal{E} \times \mathcal{X} \rightarrow \mathcal{X}$  is a conditional choice function and  $e \in E$ , then let  $C_e$  be the choice function defined by  $C_e(Y) = C(e, Y)$  for all  $Y \in \mathcal{X}$ .
- If  $C$  is a choice function on  $\mathcal{X}$ , then let  $C^*$  be the conditional choice function defined by  $C^*(e, Y) = C(Y)$  for all  $e \in E$  and  $Y \in \mathcal{X}$ .



## Extension of Properties

Every property  $P$  of choice functions may be extended to a property  $P^*$  of conditional choice functions as follows:

$P^*$ : For every  $e \in E$  there is an  $f \in E$  such that  $e \sqsubseteq f$  and  $C_g$  satisfies  $P$  for all  $g \in E$  such that  $f \sqsubseteq g$ .

Moreover,  $P^*$  generalizes  $P$  in the following sense:

**Proposition:** Let  $C$  be a choice function on  $X$ . Let  $P$  be a property of choice functions.  $C$  satisfies  $P$  iff  $C^*$  satisfies  $P^*$ .



## Preliminaries

Let  $C : \mathcal{E} \times \mathcal{X} \rightarrow \mathcal{X}$  be a conditional choice function.

- For each  $e \in E$ , let  $O_e = \{R_C \mid e \sqsubseteq f\}$ .
- For each  $e \in E$ , define a binary relation  $\succ_e$  on  $X$  as follows:  $x \succ_e y$  iff there is a  $Y \in \mathcal{X}$  and an  $f \in E$  such that
  - $e \sqsubseteq f$ ,
  - $x \in C(e, Y)$ ,
  - $y \notin C(e, Y)$ , and
  - $y \in C(f, Y)$ .
- Let  $\succ_e^t$  be the transitive closure of  $\succ_e$ .
- Define  $\succ_e^t$  by  $x \succ_e^t y$  iff not  $y \succ_e^t x$ .



## R1

$\alpha^*$ : For every  $e \in E$  there is an  $f \in E$  such that  $e \sqsubseteq f$  and  $C_g$  satisfies  $\alpha$  for all  $g \in E$  such that  $f \sqsubseteq g$ .

$\beta^*$ : For every  $e \in E$  there is an  $f \in E$  such that  $e \sqsubseteq f$  and  $C_g$  satisfies  $\beta$  for all  $g \in E$  such that  $f \sqsubseteq g$ .

**Proposition:** Let  $C$  be a conditional choice function that satisfies  $\alpha^*$  and  $\beta^*$ . If  $x \in C(e, Y)$ , then there is a weak order  $R \in O_e$  such that  $xRy$  for all  $y \in Y$ .



## R2

$\chi$ : If  $x \succ_e^t y$ , then there is no  $Y$  such that  $x, y \in C(e, Y)$ .

**Proposition:** Let  $C$  be a conditional choice function that satisfies  $\alpha^*$ ,  $\beta^*$ ,  $\chi$ , and such that  $\succ_e^t$  is irreflexive for all  $e \in E$ .  $x \in C(e, Y)$  iff

- $x \in Y$ ,
- there is a weak order  $R \in O_e$  such that  $xRy$  for all  $y \in Y$ , and
- if  $y \in Y$  and, for some weak order  $R \in O_e$ ,  $yRz$  for all  $z \in Y$ , then it is not the case that  $y \succ_e^t x$ .

Moreover,  $\succ_e^t$  asymmetric and transitive.



## R3

**Proposition:** Let  $C$  be a conditional choice function that satisfies  $\alpha^*$ ,  $\beta^*$ ,  $\chi$ , and such that  $\succ_e^t$  is both irreflexive and negatively transitive for all  $e \in E$ .  $x \in C(e, Y)$  iff

- $x \in Y$ ,
- there is a weak order  $R \in O_e$  such that  $xRy$  for all  $y \in Y$ , and
- if  $y \in Y$  and, for some weak order  $R \in O_e$ ,  $yRz$  for all  $z \in Y$ , then  $x \succ_e^t y$ .

Moreover,  $\succ_e^t$  is a weak order.

